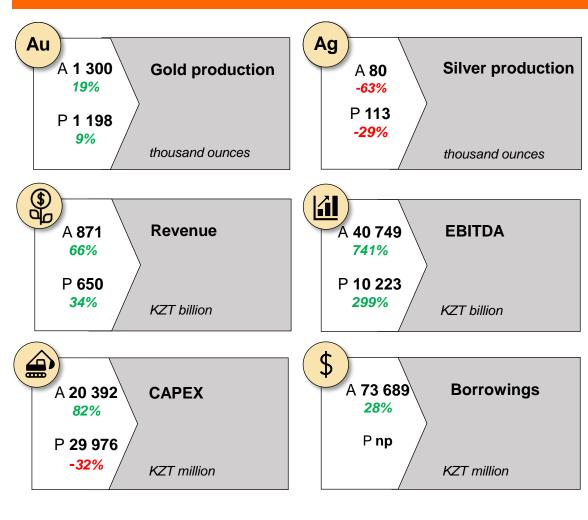
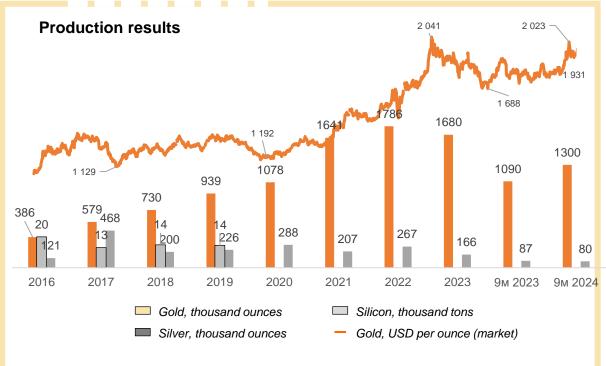
# **Key performance indicators\***





- 1. The production of refined gold includes the processing of purchased (811 thousand ounces) and tolling (489 thousand ounces) raw materials.
- 2. The growth of gold production for the reporting period was due to an increase in the supply of gold-containing raw materials for smelting.
- 3. The silver production is an associated activity.

## **Financial indicators**

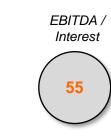
Revenue	M9 2023	M9 2024	Change	2024 E
Cost	525 474	871 325	66%	1 132 544
Gross income	523 875	865 884	65%	1 126 771
Gross profit margin	1 599	5 441	240%	5 773
EBITDA	0,3%	0,6%	105%	0,5%
EBITDA margin	-6 355	40 749	741%	68 633
Net income	-1,2%	5%	487%	6%
Net income margin	-5 276	49 864	1045%	71 741
Net cash flow from operations	-1%	6%	670%	6%
Capital expenses	2 173	-4 437	-304%	451
KZT million	11 218	20 392	82%	25 374
Borrowings	September 30, 2023	September 30, 24	Change	Dec2024E
Own capital	57 566	73 689	28%	76 217
Assets	677 501	691 578	2%	703 138
Revenue	769 244	812 319	6%	798 960

\* A – actual, E – estimate for 2024

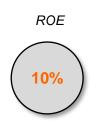
Financial ratios (estimation)











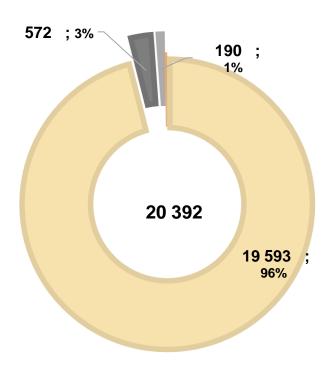


- 1. In the revenue structure, the main share was income from the sale of gold (about 99%).
- 2. The increase in revenue was mainly due to a 13% increase in refined gold sales volume and growth of the gold price from USD1 964 to USD2 340 per ounce.
- 3. The cost of purchasing gold-containing raw materials (over 99%) dominated in the cost structure. The main other expenses were represented by labor costs, depreciation of fixed assets and materials used in the production of refined gold.
- 4. The growth of income is due to increased equity income from associated organizations.
- 5. The decrease in net cash flow from operating activities is associated with a change in the actual schedule of FC shipments.
- The capital expenses incurred in the reporting period are represented by the costs of implementing the investment projects
  Shalkiya, Alaigyr and Severny Katpar (see Section "Capital Expenses").

# **Capital expenses**

KZT million

#### Actual for the reporting period



### **ShalkiyaZinc**

**M9 2024** – pilot tests were carried out on the possibility of producing a bulk concentrate under BCP conditions and application of X-ray radiometric ore separation technology.

**2024** — conducting bidding procedures to determine the contractor for the M&D. Continuation of pilot testing to reduce the SiO2 content.

#### **Alaigyr**

**M9 2024** – the work to optimize operating costs was carried out

**2024** – the start of privatization. Procurement of the independent consultant's services for preparation of a report on market value assessment and recommendations.

### Severniy Katpar and Verkhniye Kairakty

**M9 2024 –** the start of privatization. As part of the privatization, work on preparation of the report and recommendation by the KPMG Tax & Advisory LLP consultant has been initiated.

**2024** – obtaining a recommendation on the method and terms of asset sale as part of the privatization process.